



## **Director, Fires Innovation Science and Technology Accelerator (FISTA)**

### **Overview**

Being on the BlueHalo team means working alongside the brightest minds in technology on the toughest challenges facing our nation – not just every once in a while, but every single day. Together, we are leading the transformation of modern warfare, and each BlueHalo employee plays a key role. That’s why our investment in you goes beyond a rewarding salary and benefits package. We’re committed to providing our people with the best opportunities to develop their skills, share their knowledge, and push their innovative ideas to the cutting-edge. Having fun doing it with a team that feels like family all across BlueHalo Nation is the ultimate perk. From Space and Directed Energy to Cyber and Intelligence to C4ISR and Air & Missile Defense, there is no limit to where you can take your career with us. Are you ready to launch a career at BlueHalo?

### **Responsibilities**

Directs, coordinates, and manages the advanced technology development, outreach, training, and technical aspects of FISTA activities to ensure successful BlueHalo interface with Fort Sill/Lawton community reporting to the SVP of the Army Solutions Business Unit. Identifies opportunities for growth and recognized as the BlueHalo point of contract for the Fort Sill/Lawton community.

Directs, develops, implements, publicizes, and administers operations strategies and objectives to ensure the achievement of FISTA’s goals and objectives. Directs the operations function in conjunction with business growth, introduction of new operational systems, meeting organizational financial objectives, and meeting organizational goals in relation to safety, quality, and timely delivery of products or services. Assists with development of organization's capabilities, policies, practices, and attainment of operating goals, while maintaining some management responsibility. Assesses and assists in upgrading the management talent base within

the FISTA to achieve growth and meet market needs. Collaborates across the corporation (Defense, Labs, and Intelligence/Cyber Sectors) needed support to the FISTA through intrasector interface for smooth workflow and cost-efficient product or service. Contributes to the overall short- and long-range planning process and in the establishment and assessment of the organization's annual operating budget. Plans, prepares, controls, monitors, and forecasts organization's direct and/or indirect budgets. Directs the capital expenditure and asset redeployment activities. Ensures attainment of efficient and economical performance in relation to profit and year-end goals. Participates in the investigation and implementation of new services, production operations, and product or systems technologies to meet the organization's objectives. Establishes, implements, revises, and maintains policies and procedures related to operations. Oversees compliance of established policies.

This position will be responsible for maintaining and creating new customer and client relationships to increase business and revenue throughout the Defense Sector and company. They will also need to be skilled at creating new and impactful business relationships with other industry partners for key opportunities. This leader should be familiar with and help promote the business unit's strategic growth and program execution in numerous communities, with a particular focus on Lawton/Ft. Sill community. This person should have familiarity and experience working Congressional actions.

This position will also be responsible to help direct and aid applicable business development, capture, and proposal team members towards keeping current business and winning new business. This role is also expected to expand the ASBU and Defense Sector's customer bases to include cross sector growth and achieving company growth goals, promoting customer satisfaction, and fostering strong customer strategic relationships.

## Qualifications

- This position will be in Lawton, OK and candidate must be present or willing to relocate.
- Candidate will have a Bachelors' degree (or equivalent additional experience).
- Candidate must have an active security clearance; however, exceptional candidates with the ability to obtain the appropriate level of clearance will also be considered.

- Have knowledge and understanding of Air and Missile Defense systems and concepts including Directed Energy, Counter Unmanned Aerial Systems (UAS), virtual training, and associated operations, design, modeling and simulation, testing, instrumentation, and other key aspects of this area.
- Candidate will have in depth experience with Army AMD programs, processes, and operations.
- Candidate must have a proven positive leadership record.
- Ability to communicate effectively both verbally and in writing is essential.
- Candidate should: 1) be extremely organized with strong multi-tasking and time-management skills, 2) have experience as part of a cohesive team and be able to deliver the highest quality service, 3) be able to handle sensitive information with the highest degree of integrity and confidentiality.

**Desired but not required:**

- Have knowledge and understanding of command-and-control platforms and associated systems and architectures.
- Have knowledge and understanding of Hardware-in-the-Loop (HWIL) capabilities.
- Expertise in Microsoft programs that enable management and communications.
- EVMS experience to include working with resource loaded Integrated Master Schedules (IMS).
- Experience in developing, shaping, and leading congressional actions in support U.S. Services' needs.
- Master's Degree in any STEM or leadership/management field.
- Candidate must have experience with understanding DoD contracting and acquisition processes.
- Candidate will have experience managing programs.
- Candidate will have in depth experience with Army Fires programs, processes, and operations.

## Leading the Transformation

It speaks to who we are as a company, a global protective ring that shields everything we most want to safeguard, an unbroken line that ensures our customers retain the advantage in any battlespace, from high above the Earth to deep in cyberspace. It's who we are, a halo, a protector, the light of inspired engineering keeping our Nation safe.

Our vision is a world where national security is certain because technical superiority is assured.

Join us and become a vital element of The BlueHalo Effect!

### **EEO Statement**

BlueHalo is committed to hiring and retaining a diverse workforce. We are proud to be an Equal Opportunity/Affirmative Action Employer, making decisions without regard to race, color, religion, creed, sex, sexual orientation, gender identity, marital status, national origin, age, veteran status, disability, or any other protected class. U.S. Citizenship is required for most positions.

If you are an individual with a disability and would like to request a reasonable workplace accommodation for any part of the employment process, **please send an email to [Recruiting@bluehalo.com](mailto:Recruiting@bluehalo.com)**. Please indicate the specifics of the assistance needed. This option is reserved only for individuals who are requesting a reasonable workplace accommodation. It is not intended for other purposes or inquiries.

